

TYPICAL INTERVIEW QUESTIONS

Interviews are unpredictable and therefore you will never be able to prepare for every question you may be asked. However an interviewer's objective is generally to build a picture of your skills, experience, competencies and personality in order to assess whether you are the right fit for the role and the company. Therefore it is possible to at least prepare for commonly asked questions such as those highlighted below.

Consider the questions below and how you would answer these in a concise fashion, using examples that relate directly to your experience:

- Tell me about yourself
- How would your colleagues describe you?
- Describe the achievement you are most proud of.
- What made you apply for this role?
- What are your career goals?
- What would you like to be doing in five years?
- What appeals to you about this company?
- What do you want from this role?
- What do you enjoy most about your current role? What do you enjoy the least?
- What do you see as your major strength/weakness?
- What were the main skills you'll take from your last role?
- Do you work best in a team or as an individual?
- What are your personal and professional motivations?
- What do you think it takes to be successful in this field?
- What do you enjoy doing outside of work?

QUESTIONS TO ASK THE INTERVIEWER

Now that you have finished answering questions, it's your turn. As the interview comes to a close you will be asked if you have any questions.

This is another chance for you to demonstrate your research and skills such as commerciality – it is not a time to ask questions about salary and working hours.

Examples of these questions include:

- What are the potential career paths that might be available to me?
- Why has this position become available?
- Why do people join the business?
- Why do people leave the business?
- What has made the company so successful?
- How do you feel the company is perceived in the market?
- What future growth plans are there?
- What is the culture of the company?
- What induction/training programmes are there?
- What kinds of people have previously been successful in the company?
- Why do you like working at the company?